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**European Philanthropic Support  
to Address HIV/AIDS  
in 2007**





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# European Philanthropic Support to Address HIV/AIDS in 2007

# Table of Contents

|    |   |
|----|---|
| 3  | Executive Summary   |
| 6  | About EFG and This Report   |
| 8  | Introduction  |
| 10 | Total European Philanthropic HIV/AIDS Expenditures in 2007  |
| 10 | European Philanthropic HIV/AIDS Funders in 2007   |
| 13 | Concentration of European Philanthropic HIV/AIDS Funders  |
| 14 | Distribution of European Philanthropic HIV/AIDS Funders by Country  |
| 15 | Changes in European Philanthropic HIV/AIDS Funding 2006-2007  |
| 17 | Geographic Distribution of European Philanthropic HIV/AIDS Funding  |
| 24 | Intended Use of European Philanthropic HIV/AIDS Funding   |
| 25 | Target Populations of European Philanthropic HIV/AIDS Funding   |
| 26 | Profiles of the Top Ten European HIV/AIDS Funders   |
| 31 | Appendix A: Methodology   |
| 34 | Appendix B: EFG 2007 HIV/AIDS Resource Tracking Survey  |
| 40 | Appendix C: Web Sites of European Philanthropic HIV/AIDS Funders<br>Appearing in this Report                |
| 41 | Appendix D: Web Sites of European Philanthropic Organisations Known or<br>Likely to Have HIV/AIDS Interests |
| 43 | Appendix E: Preliminary List of Global Philanthropic HIV/AIDS Funders                                       |
| 47 | Appendix F: Resources for HIV/AIDS Funders  |

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# Executive Summary

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Total HIV/AIDS-related philanthropy among European-based funders reviewed for this report amounted to **€114 million** (\$168 million) in 2007. Since 2004 (when EFG's HIV/AIDS resource tracking efforts began), total annual figures on European HIV/AIDS philanthropy seem to have stabilised around the €100 million range.

This HIV/AIDS philanthropy resource tracking report of European funders (from EU countries only) is based largely on surveys completed by funders, with some supplemental review of annual reports and funders' web sites. Funders were asked to provide EFG with data on their HIV/AIDS-related philanthropic expenditures in 2007, including the regional distribution, intended use, and target populations of funding. EFG obtained data for 39 European funders who appear in this report.

The format of this year's reporting is closely harmonised with that of the U.S. HIV/AIDS resource tracking agency, Funders Concerned About AIDS (FCAA), and follows UNAIDS' categorisation and terminology where possible. The goal of this harmonisation is to allow resource tracking data across different regions to be comparable, and to further the larger goal of presenting the most accurate possible picture of global HIV/AIDS-related philanthropy.

In addition to being asked to report total expenditures and total commitments figures in 2007, European HIV/AIDS funders were asked to estimate the number of projects supported in 2007, the breakdown of funds by geographical region, the breakdown of funds by intended use, the top three main population groups to which their funding was directed, and their forecast for funding increases or decreases in 2008.

Key findings and highlights for 2007 are as follows:

- European HIV/AIDS-related philanthropic funding remained concentrated among a relatively small number of funders. The top 10 funders (ranked by expenditure) accounted for 83% of all HIV/AIDS-related expenditures in 2007. Five of the top ten funders are AIDS-specific organisations.
- Forty-one percent of the funders profiled (16 of 39), including six of the top ten funders, had main offices in the United Kingdom, followed by Switzerland (15%), France (15%), the Netherlands and Germany (8% each).
- In 2007, 6% of European HIV/AIDS philanthropies focused exclusively on HIV/AIDS projects within EU countries, and 19% of all European HIV/AIDS philanthropic expenditures were devoted to addressing the HIV/AIDS epidemic within Western and Central Europe.

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- Most European funders (94%) devoted some or all of their giving to addressing the epidemic outside of EU countries, and 79% of all European HIV/AIDS philanthropic expenditures in 2007 were devoted to addressing the HIV/AIDS epidemic outside of EU countries.
  - In 2007, 47% of European HIV/AIDS philanthropic funding aimed at addressing the AIDS epidemic outside of EU countries was given to organisations based in Sub-Saharan Africa, 10% was given to organisations based in Eastern Europe and Central Asia, 5% was given to organisations based in Asia and Oceania, 3% to organisations in Latin America, and 1% was given to organisations in each the Middle East and North Africa and the Caribbean.
  - Regarding the intended use of HIV/AIDS-related giving, the biggest share of European HIV/AIDS philanthropic expenditures went to research in 2007, followed by social services and investments in HIV prevention.
  - People living with HIV/AIDS (PLWHA) were identified more frequently than any other population group as chief beneficiaries of European HIV/AIDS philanthropy. Other population groups identified as chief beneficiaries were, in rank order, orphans and vulnerable children (OVC), women, and youth, which correspond to the populations in need in Sub-Saharan Africa. Funders that fund EU countries tended to list men who have sex with men (MSM) and injecting drug users (IDU) as target populations of their funding, which correspond to the populations in need in EU countries.
  - Funder responses to the EFG survey suggest that European HIV/AIDS-related philanthropy funding levels may increase in 2008. Seventy percent (23 of 33) of funders who forecast their 2008 expenditures anticipated increases in HIV/AIDS-related funding, including seven of the top ten funders. Twenty-seven percent (9 of 33) of funders expect their HIV/AIDS-related expenditures to remain approximately the same or are unsure about 2008 funding levels. Only one funder said funding was likely to decrease in 2008.

While donor investments, such as those from the European and U.S. philanthropic sector and their governments, have helped to stabilise the number of people living with HIV in some parts of the world since the year 2000, the magnitude of the HIV/AIDS epidemic continues to challenge the world for a response, demanding increasing resources for critical activities towards prevention, treatment, research, advocacy, and social services. A great opportunity has presented itself (and is being increasingly recognised) to build stronger overall systems of health care in low and middle-income countries as HIV/AIDS-related services are established and improved.

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In 2007, throughout the world, 33 million people were living with HIV, HIV treatment reached only one in three people in need, and only a minority of people had access to appropriate HIV prevention interventions. According to UNICEF, as of 2005, more than 15 million children under 18 had lost one or both parents to AIDS, and in 2007, 2.1 million children were living with HIV.

As demands for HIV-related services continue to increase, European philanthropy should continue to increase its funding and HIV/AIDS-related activities. Private philanthropy has a critical, unique role, funding services governments and other donors may be averse to supporting, testing innovative delivery models, and providing urgently needed prevention and treatment services to the millions in need. As the challenges and opportunities of funding the HIV/AIDS epidemic continue to grow and change, European philanthropy can recognise and exercise its ability to be flexible, collaborate, and grow towards the most effective response to HIV/AIDS.

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# About EFG and This Report

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The European HIV/AIDS Funders Group (EFG) is a knowledge-based network dedicated to strengthening European philanthropy in the field of HIV/AIDS. The group aims to mobilise philanthropic leadership and resources to address the global HIV/AIDS pandemic and its social and economic consequences. It also promotes an enabling environment for independent giving in this field.

The European HIV/AIDS Funders Group aims to:

- Foster networking, information and best practice exchange, as well as better communication and co-ordination among funders who are active or potentially active in the field of HIV/AIDS.
- Enhance donors' knowledge base and grant-making capacity.
- Facilitate cooperation, as well as the development of new initiatives or joint ventures in the HIV/AIDS field.
- Encourage new donor activity in HIV/AIDS.
- Interact strategically with bilateral and multilateral institutions and supranational bodies.

The Group's members include the following organisations:

European Foundation Centre\*

FXB International

King Baudouin Foundation\*

Bernard van Leer Foundation\*

Esperanza Medicines Foundation

Fondation Mérieux

Deutsche Stiftung Weltbevölkerung\*

The Open Society Institute

The Diana, Princess of Wales Memorial Fund\*

(\*indicates Executive Committee Members)

This is EFG's fifth publication that provides data and analysis on HIV/AIDS-related philanthropic giving by Europe-based<sup>1</sup> philanthropic institutions, including private, family, and community foundations, public charities and trusts, fundraising organisations, lotteries, and corporate grant-making programmes.<sup>2</sup> This edition covers funding expenditures made in 2007, and aims to support the goal of creating an effective, multi-sectoral response to the HIV/AIDS pandemic.

By disseminating this report, EFG intends to inform stakeholders about the overall distribution and trends of European HIV/AIDS philanthropic funding, facilitate greater co-ordination and transparency among funders, and encourage expanded philanthropic support for HIV/AIDS work. These goals are

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<sup>1</sup> Throughout the report, the terms "Europe" or "European" are used to describe the funders profiled. The countries considered "European" for the sake of this report are European Union countries only. See Appendix A for a more elaborate definition of "European philanthropy."

<sup>2</sup> Previous EFG resource tracking publications include: *European Philanthropy and HIV/AIDS*, EFG, May 2008 (on funding in 2005/2006); *European Independent Funders and HIV/AIDS*, EFG/EFC, November 2007 (on funding in 2005/2006); *European Independent Funders and HIV/AIDS*, EFG/EFC, April 2006 (on funding in 2004/2005); and *European Independent Funders and HIV/AIDS*, EFG/EFC, August 2004 (on funding in 2003/2004). Reports are available to EFC members at [www.hivaidsfunders.org](http://www.hivaidsfunders.org).

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grounded in the premise that philanthropic funding has a unique and critical role to play in fighting HIV/AIDS on the basis of:

1. *Flexibility*, in terms of responsiveness, speed and relative process simplicity.
2. *Ability to innovate and take risks*. Philanthropy can provide exploratory money to map and test new approaches that can be scaled up or leveraged.
3. *Political independence*. Foundations are generally neutral platforms detached from government policy considerations and politics.

This year's report format is very similar to that of the U.S. resource tracking organisation Funders Concerned About AIDS (FCAA), and is harmonised with UNAIDS categories and terminology where appropriate, with the goal of making all resource tracking data as comparable as possible, and allowing us to begin to present the most accurate possible picture of global HIV/AIDS-related philanthropy. This year, EFG and FCAA's resource tracking publications were simultaneously designed and produced with similar layouts and indicators.

The Joint United Nations Programme on HIV/AIDS (UNAIDS) was launched in 1996 and focuses on achieving a more effective global response to AIDS. To this end, it aims to mobilise leadership and advocacy for effective action on the epidemic, provide strategic information and policies to guide efforts in the AIDS response worldwide, track, monitor and evaluate the epidemic, as well as engage civil society, develop partnerships and mobilise financial, human and technical resources.

Besides its most generous financial support, UNAIDS, especially the AIDS Financing and Economic Division (AFE), has been one of the central providers of technical assistance in the process of this resource tracking project. In particular, the division's support and expertise in facilitating progress towards the harmonisation of data gathered by EFG and its U.S. counterpart FCAA has been crucial in establishing the Working Group on Global Private HIV/AIDS Resource Tracking, in which it also plays a key role.

The Working Group on Global Private HIV/AIDS Resource Tracking, a collaboration between UNAIDS, EFG, and FCAA, seeks to provide information and support to funders internationally, and perhaps to publish U.S. and European resource tracking data jointly in the future. The Working Group has begun to identify private HIV/AIDS funding institutions in regions other than the U.S. and Europe; the initial results of this research are presented here in Appendix E. *We welcome any information readers can provide us on other funders who should be included in this list.* The Working Group will be issuing a global report on HIV/AIDS philanthropy in 2009, and we want our list of global HIV/AIDS funders to be as inclusive as possible.

The information in this report is accurate and current as of September 2008. Resource tracking, however, is always a work in progress. As the HIV/AIDS philanthropy field develops, we welcome any and all input from organisations involved to make this report most effective and useful.

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# Introduction

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In the summer of 2008, as part of its biennial report on the state of the global epidemic, UNAIDS delivered the welcome news that the HIV/AIDS epidemic is stabilising in sub-Saharan Africa and some other parts of the world. The agency was able to declare that the six-fold increase in funding for HIV prevention and treatment programming in low and middle-income countries over the previous six years “is beginning to bear fruit, as gains in lowering the number of AIDS deaths and preventing new infections are apparent in many countries.”<sup>3</sup>

This was also the year the World Health Organization was finally able to announce that the primary target of its “3 by 5 Initiative” had been accomplished. In 2002, the agency set the goal of reaching three million people in low and middle-income countries with antiretroviral therapy to treat HIV/AIDS by the end of 2005. Though the world was late in reaching that target, the fact that ARV access has grown tenfold in the last six years is a testament to the work of providers, policy makers, funders, advocates and people living with HIV/AIDS around the world.

These and other developments made it increasingly clear that investments in AIDS service delivery are paying off and may well be laying a foundation for broader advances in health delivery. Private philanthropy remains a critical aspect of this global response, supporting programmes that governments cannot or will not fund, establishing replicable models of service delivery, and leveraging investments to bring in additional resources.

Other news in 2008, however, made it clear that new approaches, improved policies, and increased resources to HIV/AIDS are needed now more than ever. Though UNAIDS reported expanded coverage of some HIV prevention interventions, particularly Prevention of Mother-to-Child Transmission (PMTCT) services, the significant majority of people at risk for HIV infection still do not have access to basic prevention. Revised UNAIDS estimates placed the annual rate of new HIV infection at 2.5 million, far outpacing prevention efforts and putting the attainment of Universal Access to AIDS treatment farther away each day. In 2007, an estimated 1.9 million people were newly infected in Sub-Saharan Africa alone.

Despite the impressive mobilisation around AIDS treatment delivery, as of December 2007, more than six million - or two out of three people - in urgent need of ARV therapy did not have access to this treatment. There was also disappointing news from clinical trials of potential new HIV prevention technologies, including candidate vaccines and microbicides. There is hope that trials of a new ARV-based approach to HIV prevention (Pre-Exposure Prophylaxis, or PrEP) will yield positive results in the next several years, but the clinical trials news of 2007 and 2008 reinforced the importance of bringing to scale the prevention and treatment technologies in hand today.

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<sup>3</sup> Joint United Nations Programme on HIV/AIDS (UNAIDS), Report on the global AIDS epidemic, Geneva, 2008

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In Eastern Europe and Central Asia, new infections and the estimated numbers of people living with HIV were on the rise in 2007 to 1.5 million, with almost 90% of those infected living in either the Russian Federation or Ukraine, and 62% being injecting drug users (IDU).

In Western Europe, new HIV diagnoses were also on the increase in 2007. Men who have sex with men (MSM) and injecting drug users (IDU) are the groups at highest risk for infection, with sex among MSM being the main mode of transmission: new HIV diagnoses among MSM rose in 2007 in a few Western European countries (particularly sharply in Germany and the UK), while new IDU diagnoses are on the decrease (in Denmark, the Netherlands, and Central Europe). The number of people living with HIV in the UK, currently at 70,000, is expected to reach 100,000 by 2010.

While the numbers of people living with HIV/AIDS in these regions are small in comparison with Sub-Saharan Africa, it is an important reminder that higher-income countries such as those in Western and Central Europe must step up prevention and treatment efforts for the populations in need just as those regions of the world that are much more affected by the HIV/AIDS epidemic.

In order to maintain the current pace of scale-up in service provision, global funding levels for HIV/AIDS will need to increase by more than 50% by the end of this decade.<sup>4</sup> This statistic and other developments in 2008 pointed to several opportunities for European-based philanthropic donors concerned with the HIV/AIDS epidemic. Revised epidemiological estimates provide new clarity about where prevention efforts need to be targeted. In addition to supporting general AIDS services, donors have a crucial role to play in promoting evidence-based policy and programming, particularly where governments are failing to implement proven-effective programming or to target services appropriately. New efforts are needed to help providers and policy makers build bridges between scale-up of AIDS treatment with broader prevention delivery and strengthening of general health services. Both within high and middle-income countries in Europe and in much harder-hit regions such as Sub-Saharan Africa, new investments are needed to address HIV incidence, particularly among populations most profoundly affected by the epidemic, and to extend the reach of care to more people in need.

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<sup>4</sup> Joint United Nations Programme on HIV/AIDS (UNAIDS), Report on the global AIDS epidemic, Geneva, 2008.

# Total European Philanthropic HIV/AIDS Expenditures in 2007

EFG was able to obtain 2007 expenditure data for 39 European funders who made HIV/AIDS-related philanthropic expenditures in 2007. These funders supported approximately 1,050 HIV/AIDS-related grants or projects, resulting in an estimated total of **€114 million** (\$168 million)<sup>5</sup> in support related to HIV/AIDS.<sup>6</sup>

**Table 1: European Philanthropic HIV/AIDS Funders in 2007**

| Name   | Expenditures |              | Commitments   |              |
|--|--------------|--------------|---------------|--------------|
|  | €            | \$           | €             | \$           |
| Wellcome Trust   | €26,903,043  | \$39,498,779 | €21,598,218   | \$31,710,287 |
| Comic Relief UK  | 15,606,489   | 22,913,291   | 7,344,461     | 10,783,065   |
| International HIV/AIDS Alliance <sup>6</sup>               | 14,449,197   | 21,214,166   | Not available | -            |
| Sidaction  | 8,632,554    | 12,674,229   | 9,403,366     | 13,805,928   |
| STOP AIDS NOW!   | 6,946,453    | 10,198,713   | 5,462,717     | 8,020,306    |
| Terrence Higgins Trust <sup>6</sup>                        | 6,107,096    | 8,966,377    | 6,107,067     | 8,966,334    |
| Elton John AIDS Foundation, UK                             | 5,761,849    | 8,459,489    | 9,184,077     | 13,483,971   |
| Children's Investment Fund<br>Foundation, UK               | 4,700,718    | 6,901,547    | 10,897,772    | 16,000,000   |
| Aids Fonds   | 4,314,000    | 6,333,772    | 5,014,000     | 7,361,505    |
| Bernard van Leer Foundation                                | 3,604,797    | 5,292,527    | 2,475,548     | 3,634,575    |
| FXB International (Association<br>François-Xavier Bagnoud) | 3,294,602    | 4,837,102    | 4,235,243     | 6,218,142    |
| Obra Social 'La Caixa'                                     | 2,005,930    | 2,945,086    | 4,121,000     | 6,050,411    |
| Fondation de France  | 1,500,000    | 2,202,285    | 1,500,000     | 2,202,285    |
| Deutsche AIDS-Stiftung                                     | 1,410,342    | 2,070,650    | 1,829,995     | 2,686,780    |
| Anonymous <sup>7</sup>                                     | 1,254,583    | 1,841,966    | Not available | -            |
| Fondation Mérieux  | 1,200,000    | 1,761,828    | 1,400,000     | 2,055,466    |
| Crusaid  | 1,186,365    | 1,741,809    | 1,395,069     | 2,048,227    |
| Deutsche Bank (Asia) <sup>8</sup>                          | 1,050,000    | 1,541,600    | Not available | -            |

<sup>5</sup> Funders reported expenditures in various currencies, including euro, U.S. dollars, pounds sterling, and Swiss francs. This necessitated the use of exchange rates; the rates used consistently throughout this report were as of 22.09.08: 1 euro = 1.46819 United States dollars, 1 euro = 0.791732 pounds sterling, and 1 euro = 1.59416 Swiss francs.

<sup>6</sup> The 2007 total expenditures figure includes private fundraising funds only from several funders that also receive income from government sources. To calculate private expenditure only without government income for these funders, a percentage representing government income was removed. Total figures for three funders that appear above were obtained this way: The International HIV/AIDS Alliance, an organisation that received over half of its 2007 income from governments (60% representing income from governments removed), the Terrence Higgins Trust (64% representing income from governments removed), and Mama Cash (22% representing income from governments removed). The total 2007 HIV/AIDS expenditures of each of these funders were therefore higher than appear here (including income from governments).

<sup>7</sup> Two funders reported total 2007 HIV/AIDS expenditures, but did not want their names to appear in the report.

<sup>8</sup> The total figure for Deutsche Bank only includes the Asia regional HIV/AIDS grant-making. Deutsche Bank also supports HIV/AIDS programme activities in Africa, but EFG was not able to obtain funding information for Deutsche Bank Africa this year.

| Name  | Expenditures                                     |             | Commitments                         |             |
|---|--|-------------|-------------------------------------|-------------|
| Deutsche Stiftung Weltbevölkerung<br>(DSW- German Foundation for<br>World Population) | €868,464   | \$1,275,070 | €902,957                            | \$1,325,712 |
| HOPEHIV   | 866,906  | 1,272,783   | 866,739                             | 1,272,538   |
| Oak Foundation  | 865,310  | 1,270,439   | 200,247                             | 294,000     |
| The Diana, Princess of Wales<br>Memorial Fund   | 365,502  | 536,626     | 4,857,794                           | 7,132,165   |
| King Baudouin Foundation  | 361,695  | 531,037     | 370,894                             | 544,543     |
| Aids & Kind   | 349,642  | 513,341     | 349,738                             | 513,482     |
| Aga Khan Foundation   | 335,855  | 493,099     | 395,020                             | 579,965     |
| The One to One Children's Fund  | 325,825  | 478,373     | 325,868                             | 478,436     |
| Cecily's Fund   | 270,099  | 396,557     | 270,099                             | 396,557     |
| Fondazione Franco Moschino  | 265,000  | 389,070     | 315,000                             | 462,480     |
| SSL International   | 222,273  | 326,339     | Not available                       | -           |
| Esperanza Medicines Foundation  | 218,928  | 321,428     | 219,030                             | 321,578     |
| Fondation Bettencourt Schueller   | 180,000 <sup>9</sup>                             | 264,274     | Not available                       | -           |
| Big Lottery Fund  | 138,494  | 203,335     | 2,501,925                           | 3,673,301   |
| AVERT   | 125,622  | 184,437     | 285,206                             | 418,737     |
| Barry & Martin's Trust  | 117,699  | 172,804     | 117,700                             | 172,806     |
| SUEZ Foundation   | 105,000  | 154,160     | 105,000                             | 154,160     |
| Fundação Calouste Gulbenkian  | 80,000   | 117,455     | 80,000                              | 117,455     |
| Mama Cash <sup>6</sup>  | 75,905   | 111,443     | 75,905                              | 111,443     |
| Fondazione Monte dei Paschi di Siena  | 61,504   | 90,300      | 390,000                             | 572,594     |
| Anonymous <sup>7</sup>  | 9,206  | 13,516      | Not available                       | -           |
| <b>Total 2007 HIV/AIDS Philanthropic</b>  |  |             |                                     |             |
| <b>Expenditures</b>   | <b>€114,363,665<sup>10</sup> (\$167,907,589)</b> |             |                                     |             |
| <b>Total 2007 HIV/AIDS Philanthropic</b>  |  |             |                                     |             |
| <b>Commitments</b>  |  |             | <b>€104,597,656 (\$153,569,232)</b> |             |

*Note on missing data:* It is important to note that despite repeated efforts, EFG did not receive funding data for some European funders. A significant majority of European funding in 2007 has been captured in the available data. A list of funders with known or probable HIV/AIDS interests from whom we were not able to obtain data is found in Appendix D. Were financial data available for these funders it would increase the total funding numbers in 2007.

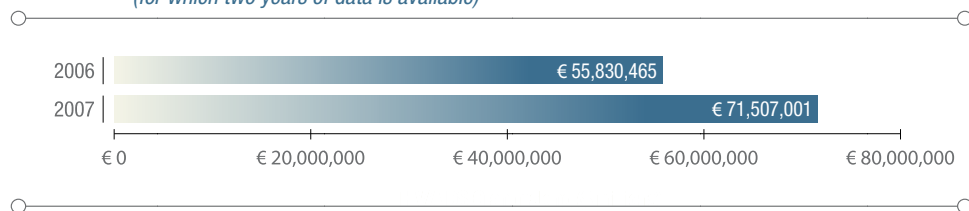
<sup>9</sup> Fondation Bettencourt Schueller's 2007 total includes funding for the Solidarité Thérapeutique et Initiatives contre le Sida (SOLTHIS) project only. There may have been additional HIV/AIDS-related projects supported by this funder in 2007 that are not captured here.

<sup>10</sup> To avoid double-counting of funds, the 2007 expenditures total reflects a reduction of €1,773,282 (\$2,603,514) to correct for re-granting of funds from one EFG-tracked funder to another.

Total expenditures data for European HIV/AIDS philanthropies is available for previous years, in 2003/2004, which was €141 million (\$207 million)<sup>11</sup>, and in 2005/2006, which was €116 million (\$170 million).<sup>12</sup> However, this data cannot be considered comparable to the 2007 data in this report for the following reasons: 1) funding from government sources to funders is included in past years funders' expenditures that has been removed in 2007, 2) data for multiple years (when available) were used to obtain past years' total figures rather than one consistent year for 2007, 3) previous years' data tracked expenditures to the developing world only, 4) in previous years in some cases total funding figures were used rather than funding only for HIV/AIDS, and 5) different groups of funders were surveyed each year, including some U.S.-based funders in the past that were not included this year. Still, given these caveats, total expenditures from European HIV/AIDS philanthropies (without funds from government) can be very loosely considered to have stabilised at around €100 million (\$140 million) since 2003/2004.

For the 20 of 39 funders (51% of all funders) for which EFG has two years of comparable expenditure data (2006 and 2007), the 2007 funding expenditures increased by approximately €16 million (\$23 million)—or about 28% of these funders' total HIV/AIDS-related expenditures—compared with the same set of funders' HIV/AIDS-related expenditures EFG was able to gather for 2006.

**Chart 1: HIV/AIDS Expenditures by Select European Philanthropies 2006-2007**  
(for which two years of data is available)



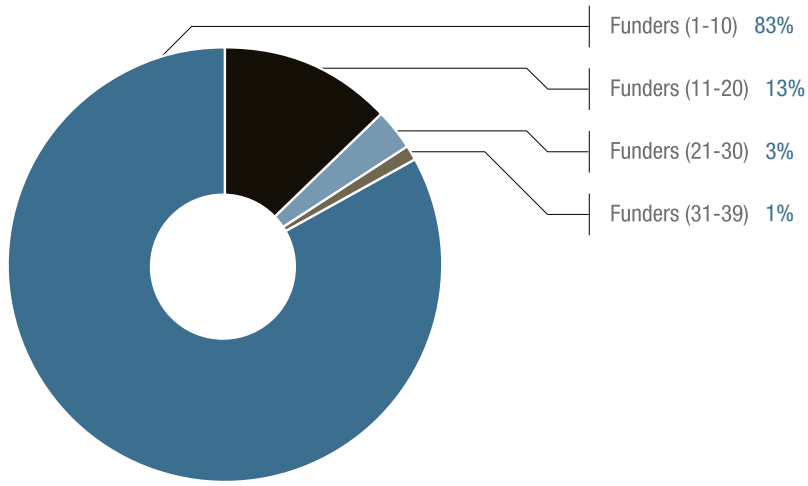
<sup>11</sup> *European Independent Funders and HIV/AIDS*, EFG/EFC, August 2004 (available to EFC members at [www.hivaidsfunders.org](http://www.hivaidsfunders.org)).

<sup>12</sup> *European Philanthropy and HIV/AIDS*, EFG, May 2008.

# Concentration of European Philanthropic HIV/AIDS Funders

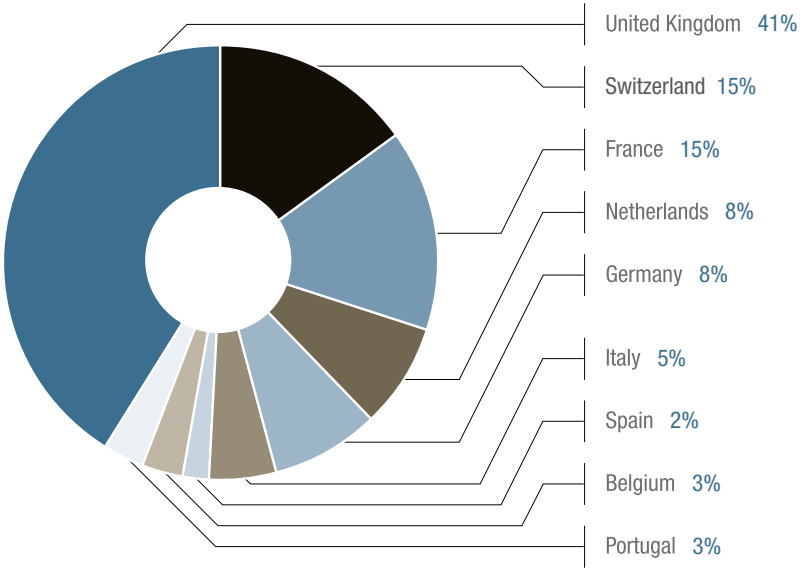
HIV/AIDS funding by European-based funders identified by EFG is concentrated among a relatively small number of HIV/AIDS funders. Funding expenditures from the top ten European HIV/AIDS funders accounted for 83% of all identified HIV/AIDS expenditures in 2007.

**Chart 2: Distribution by Expenditure Rank of European Philanthropic HIV/AIDS Funders in 2007**



Forty-one percent of the funders profiled (16 of 39), including six of the top ten funders, had main offices in the United Kingdom, followed by Switzerland (15%), France (15%), the Netherlands and Germany (8% each).

**Chart 3: Distribution of European Philanthropic HIV/AIDS Funders by Country**



## Changes in European Philanthropic HIV/AIDS Funding 2006-2007

Among the 20 funders for whom EFG had two years of expenditures data (2006 and 2007) nine reported increases in HIV/AIDS expenditures from 2006 to 2007.

**Table 2: European Philanthropic HIV/AIDS Funders Reporting Increases in HIV/AIDS Expenditures** (ranked by amount of increase)

| Name                           | 2006       | 2007       | Change 06-07 | % Change |
|--------------------------------|------------|------------|--------------|----------|
| Sidaction                      | €2,300,000 | €8,632,554 | €6,332,554   | 275%     |
| Comic Relief UK                | 9,278,685  | 15,606,489 | 6,327,804    | 68%      |
| Bernard van Leer Foundation    | 1,212,100  | 3,604,797  | 2,392,697    | 197%     |
| Wellcome Trust                 | 26,108,295 | 26,903,043 | 794,748      | 3%       |
| Aids Fonds                     | 3,557,791  | 4,314,000  | 756,209      | 21%      |
| Elton John AIDS Foundation, UK | 5,055,190  | 5,761,849  | 706,659      | 14%      |
| Crusaid                        | 482,694    | 1,186,365  | 703,671      | 146%     |
| Aids & Kind                    | 71,641     | 349,642    | 278,001      | 388%     |
| King Baudouin Foundation       | 300,000    | 361,695    | 61,695       | 21%      |

Ten funders reported decreases in HIV/AIDS expenditures from 2006 to 2007. It should be noted that some decreases in funding are not indicative of larger trends of decreases in funding for some funders. Many funders make multi-year commitments and expenditures of those commitments can vary greatly between years.

**Table 3: European Philanthropic HIV/AIDS Funders Reporting Decreases in HIV/AIDS Expenditures** (ranked by amount of decrease)

| Name  | 2006      | 2007      | Change 06-07 | % Change |
|---|-----------|-----------|--------------|----------|
| Deutsche Stiftung Weltbevölkerung<br>(DSW- German Foundation for<br>World Population) | 1,600,000 | 868,464   | -731,536     | -46%     |
| Aga Khan Foundation   | 957,829   | 335,855   | -621,974     | -65%     |
| The Diana, Princess of Wales Memorial<br>Fund   | 54,291    | 365,502   | -488,789     | -57%     |
| Fondazione Monte dei Paschi<br>di Siena   | 300,000   | 61,504    | -238,496     | -79%     |
| HOPEHIV   | 1,054,750 | 866,906   | -187,844     | -18%     |
| Deutsche AIDS-Stiftung  | 1,581,530 | 1,410,342 | -171,188     | -11%     |
| Cecily's Fund   | 419,887   | 270,099   | -149,788     | -36%     |
| SSL International   | 277,875   | 222,273   | -55,602      | -20%     |
| AVERT   | 147,907   | 125,622   | -22,285      | -15%     |
| Fundação Calouste Gulbenkian  | 90,000    | 80,000    | -10,000      | -11%     |

## 2008 Forecast

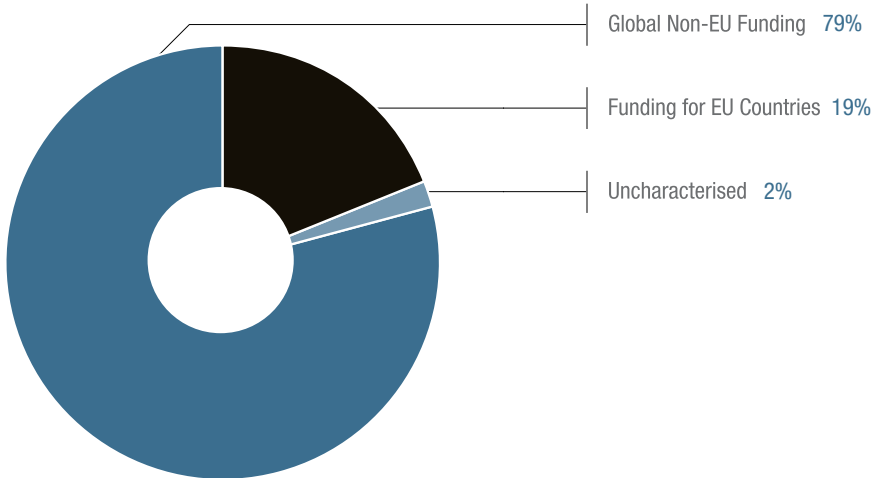
In the 2007 EFG HIV/AIDS survey, EFG asked funders about their anticipated expenditure levels for 2008. Seventy percent of HIV/AIDS funders (23 of 33) who responded to this question on EFG's survey indicated that they expected an increase in HIV/AIDS funding in 2008. Seven of the ten top funders expected to increase funding in 2008. Nine of the 33 funders (27%) responding to EFG's survey stated that they anticipated expenditures to remain approximately at the same level or were unsure, while only one of the 33 (3%) stated they expected to see a decrease in HIV/AIDS expenditures in 2008.

# Geographic Distribution of European Philanthropic HIV/AIDS Funding

Thirty-five funders (90%) provided data on the geographic distribution of their funding expenditures. EFG gathered geographic distribution data for one other funder from an annual report on the funder's web site, but could not obtain data on geographic distribution for three HIV/AIDS funders.

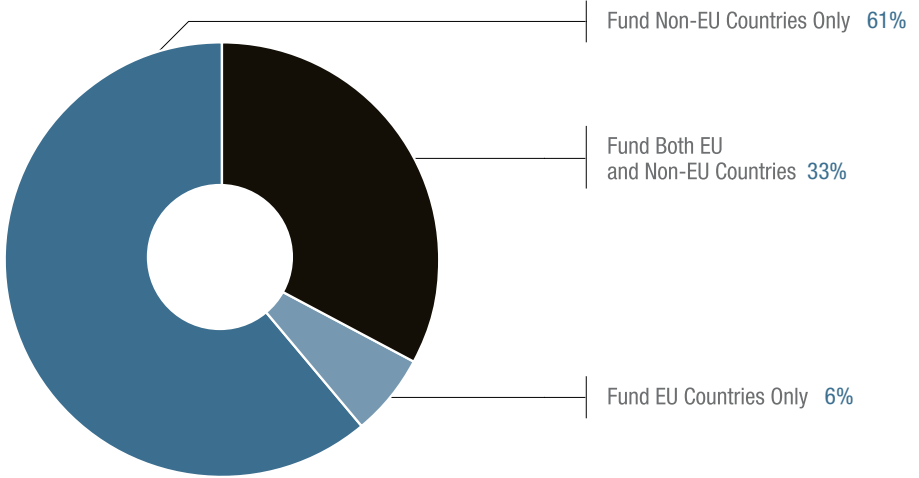
Data analysis by EFG suggests that of the estimated €114 million (\$168 million) expended in 2007 by European funders, at least €22 million (\$33 million) was expended on HIV/AIDS efforts benefiting EU countries, representing 19% of all European HIV/AIDS expenditures. At least €93 million (\$137 million) – or 79% – of HIV/AIDS expenditures by European funders was devoted to global HIV/AIDS efforts outside of the EU (including funds to European-based organisations for work outside of Europe, and funds to U.S.-based organisations, usually for work outside of the U.S. and Europe). The remaining €2 million (\$3.5 million), representing 2% of expenditures, could not be characterised.

**Chart 4: 2007 European Philanthropic HIV/AIDS Expenditures by Geographic Focus**



Data collected by EFG indicates that, in 2007, 6% of funders provided funding exclusively to address the epidemic within EU countries. Ninety-four percent of European funders provided some amount of funding to address the epidemic outside of EU countries.

**Chart 5: Geographic Focus of European Philanthropic HIV/AIDS Funders 2007**



Two European funders in 2007 identified by EFG expended 90% or more of their funding to HIV/AIDS issues within EU countries.

**Table 4: European Philanthropic HIV/AIDS Funders with a Primarily European (EU) Focus in 2007**

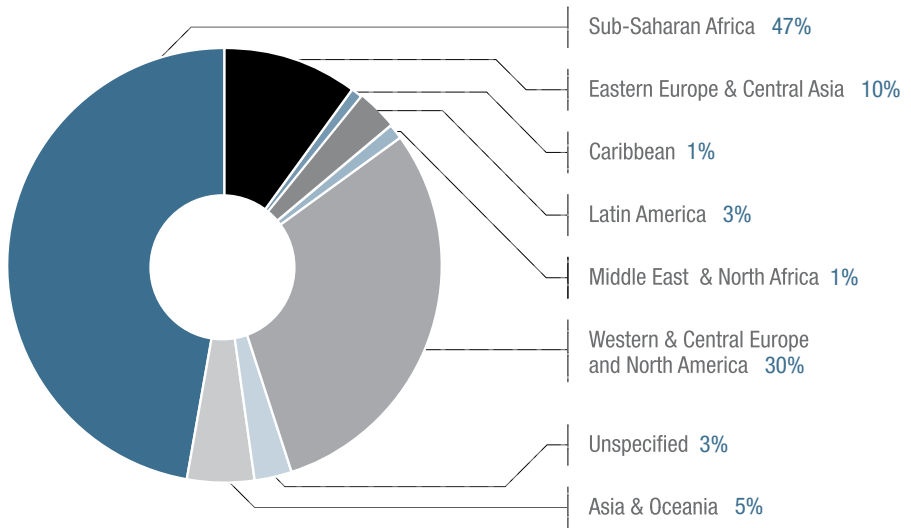
|                        |            |             |      |
|------------------------|------------|-------------|------|
| Terrence Higgins Trust | €6,107,096 | \$8,966,377 | 100% |
| Obra Social 'La Caixa' | 2,005,930  | 2,945,086   | 100% |

EFG identified 24 funders out of 38 that expended 90% or more of their funding to support HIV/AIDS issues outside of EU countries in 2007.

**Table 5: European Philanthropic HIV/AIDS Funders with a Primarily Global Non-EU Focus**

|   |             |              |      |
|---|-------------|--------------|------|
| Comic Relief UK   | €15,606,489 | \$22,913,291 | 100% |
| International HIV/AIDS Alliance   | 14,449,197  | 21,214,166   | 100% |
| Elton John AIDS Foundation, UK  | 5,761,849   | 8,459,489    | 100% |
| Children's Investment Fund Foundation, UK                                       | 4,700,718   | 6,901,547    | 100% |
| Bernard van Leer Foundation   | 3,604,797   | 5,292,527    | 100% |
| FXB International (Association Francois-Xavier Bagnoud)                         | 3,294,602   | 4,837,102    | 100% |
| Fondation Mérieux   | 1,200,000   | 1,761,828    | 100% |
| Crusaid   | 1,186,365   | 1,741,809    | 100% |
| Deutsche Bank   | 1,050,000   | 1,541,600    | 100% |
| Deutsche Stiftung Weltbevölkerung (DSW- German Foundation for World Population) | 868,464     | 1,275,070    | 100% |
| HOPEHIV   | 866,906     | 1,272,783    | 100% |
| Oak Foundation  | 865,310     | 1,270,439    | 100% |
| The Diana, Princess of Wales Memorial Fund                                      | 365,502     | 536,626      | 100% |
| King Baudouin Foundation  | 361,695     | 531,037      | 100% |
| Aga Khan Foundation   | 335,855     | 493,099      | 100% |
| The One to One Children's Fund  | 325,825     | 478,373      | 100% |
| Cecily's Fund   | 270,099     | 396,557      | 100% |
| Esperanza Medicines Foundation  | 218,928     | 321,428      | 100% |
| Big Lottery Fund  | 138,494     | 203,335      | 100% |
| AVERT   | 125,622     | 184,437      | 100% |
| Barry & Martin's Trust  | 117,699     | 172,804      | 100% |
| SUEZ Foundation   | 105,000     | 154,160      | 100% |
| Mama Cash   | 70,055      | 93,807       | 92%  |
| Fondazione Monte dei Paschi di Siena  | 61,504      | 90,300       | 100% |

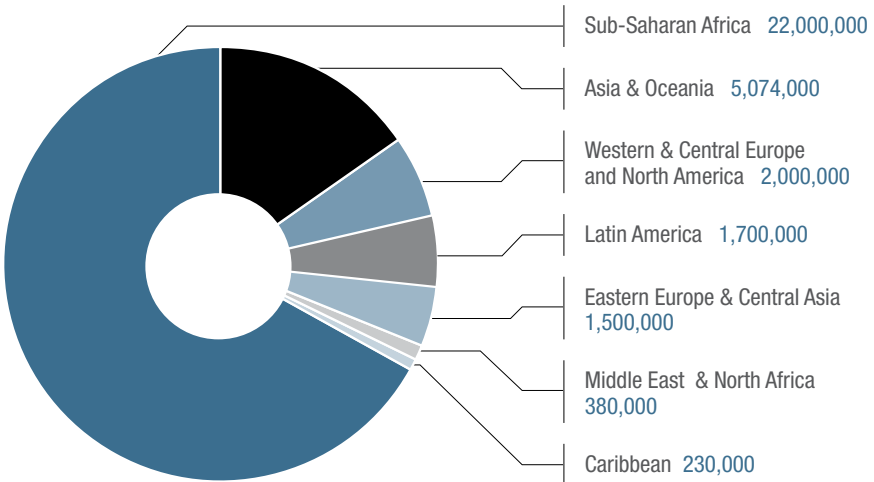
**Chart 6: Global Geographical Distribution of European HIV/AIDS Philanthropic Funding in 2007**



In 2007, 47% of European philanthropic funding was expended on grants and projects in Sub-Saharan Africa, while 5% was spent for Asia and Oceania, 30% was spent for Western and Central Europe and North America, 3% for Latin America, 1% for the Caribbean, 1% for the Middle East and North Africa, and 10% for Eastern Europe and Central Asia.

Chart 7 shows the numbers of people living with HIV in 2007 throughout the world, according to UNAIDS 2008 estimates. Sub-Saharan Africa, with an estimated 22,000,000 people living with HIV, represents 67% of the estimated total people living with HIV in the world. Asia and Oceania represent 15% with 5,074,000 people living with HIV; Western and Central Europe and North America represent 6% with 2,000,000; and Latin America and Eastern Europe and Central Asia represent 5% each, with 1.7 and 1.5 million respectively.

**Chart 7: People Living with HIV in 2007 (by global region)**



Source: UNAIDS, Report on the global AIDS epidemic, Geneva, 2008.

EFG identified 34 funders out of 36 who expended funds to addressing the epidemic outside of EU countries.

**Table 6: Focus of Expenditures by European HIV/AIDS Funders in 2007** (in alphabetical order)

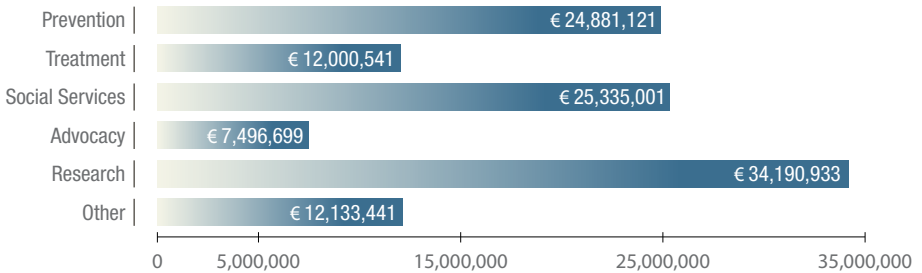
| Name   | Fund EU Countries Only | Fund Non-EU Countries Only | Fund Both EU and Non-EU Countries |
|--|------------------------|----------------------------|-----------------------------------|
| Aga Khan Foundation  |                        | ●                          |                                   |
| Aids & Kind  |                        | ●                          |                                   |
| Aids Fonds   |                        |                            | ●                                 |
| AVERT  |                        | ●                          |                                   |
| Barry & Martin's Trust   |                        | ●                          |                                   |
| Bernard van Leer Foundation  |                        | ●                          |                                   |
| Big Lottery Fund   |                        | ●                          |                                   |
| Cecily's Fund  |                        | ●                          |                                   |
| Children's Investment Fund Foundation, UK  |                        |                            | ●                                 |
| Comic Relief UK  |                        | ●                          |                                   |
| Crusaid  |                        | ●                          |                                   |
| Deutsche AIDS-Stiftung   |                        |                            | ●                                 |
| Deutsche Bank  |                        | ●                          |                                   |
| Deutsche Stiftung Weltbevölkerung<br>(DSW- German Foundation for World Population) |                        | ●                          |                                   |
| The Diana, Princess of Wales Memorial Fund   |                        | ●                          |                                   |
| Elton John AIDS Foundation, UK   |                        |                            | ●                                 |
| Esperanza Medicines Foundation   |                        | ●                          |                                   |
| Fondation de France  |                        |                            | ●                                 |
| Fondation Mérieux  |                        | ●                          |                                   |
| Fondazione Franco Moschino   |                        |                            | ●                                 |
| Fondazione Monte dei Paschi di Siena   |                        | ●                          |                                   |
| Fundação Calouste Gulbenkian   |                        |                            | ●                                 |
| FXB International (Association Francois-Xavier<br>Bagnoud)                         |                        | ●                          |                                   |
| HOPEHIV  |                        | ●                          |                                   |
| International HIV/AIDS Alliance  |                        | ●                          |                                   |
| King Baudouin Foundation   |                        | ●                          |                                   |
| Mama Cash  |                        |                            | ●                                 |
| Oak Foundation   |                        | ●                          |                                   |
| Obra Social 'La Caixa'   | ●                      |                            |                                   |
| The One to One Children's Fund   |                        | ●                          |                                   |

| Name                   | Fund EU Countries Only | Fund Non-EU Countries Only | Fund Both EU and Non-EU Countries |
|------------------------|------------------------|----------------------------|-----------------------------------|
| Sidaction              |                        |                            | ●                                 |
| SSL International      |                        |                            | ●                                 |
| STOP AIDS NOW!         |                        |                            | ●                                 |
| SUEZ Foundation        |                        | ●                          |                                   |
| Terrence Higgins Trust | ●                      |                            |                                   |
| Wellcome Trust         |                        |                            | ●                                 |

# Intended Use of European Philanthropic HIV/AIDS Funding

Thirty-three funders of 39 (85%) provided survey data on intended use of their HIV/AIDS grants and projects. EFG was able to gather intended use data for two additional funders from annual reports on funders' websites and other sources, but could not obtain intended use data for four funders.

**Chart 8: Intended Use of European Philanthropic HIV/AIDS Funding in 2007**

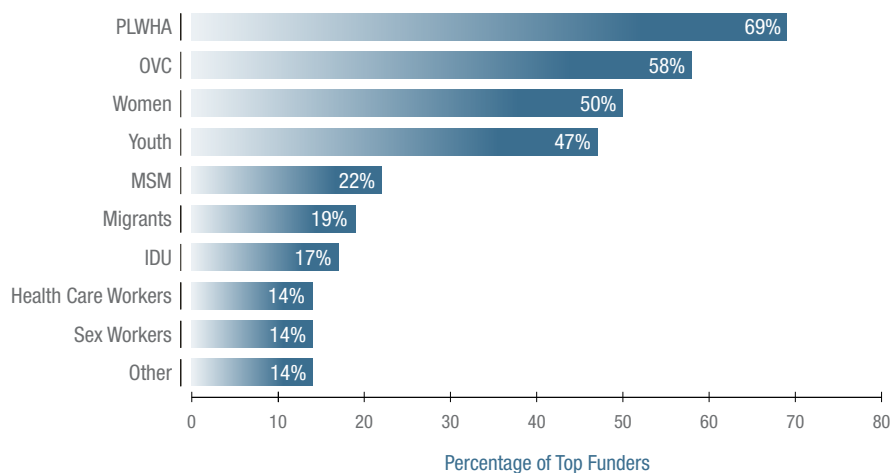


The “Other” category includes funds from organisations that did not disaggregate data based on intended use, funding that was un-specified, or funding for projects that did not fall under our categories, such as: networks of people living with HIV/AIDS, training, and palliative care (which includes several of the categories: treatment, social services, and advocacy).

# Target Populations for European HIV/AIDS Philanthropic Funding

EFG was able to obtain data on the top three target population groups that receive the greatest benefit from funding for 36 of the 39 HIV/AIDS funders profiled.

**Chart 9: Target Populations for European HIV/AIDS Philanthropic Funding in 2007**



The “Other” category includes populations that did not fit under our categories, such as: primary caregivers of OVC, men, a variety of different groups of people in need of palliative care, employees of partner organisations, religious leaders, and the LGBT community.

TOP TEN EUROPEAN HIV/AIDS FUNDER  
**WELLCOME TRUST**

**Main office location:** UK

**Type of charity:** Independent, endowed charity

**Mission:** Funding innovative biomedical research in the UK and internationally to support the 'brightest scientists with the best ideas'

**Total expenditure in 2007:** Approximately €650 million

**Notable:** The Wellcome Trust is the largest charity in the UK.

**HIV/AIDS activities highlights:**

- Research supported at the Africa Centre for Health and Population Studies in South Africa tackles how communities, households and individuals are affected by simultaneous epidemics of HIV, sexually transmitted infections and tuberculosis, and how best to deliver HIV-related healthcare in rural low-income, resource-poor settings.
- Another study supported by Wellcome Trust at the Africa Centre for Health and Population Studies with HIV-positive pregnant women in South Africa found that exclusive breastfeeding could significantly reduce HIV transmission to infants.
- Examples of awards to individual researchers for HIV/AIDS projects include to a researcher in Uganda to study the T-cell response to HIV, and a Malawi-born researcher in Malawi to study reactions to the drug nevirapine within the Malawian population.

TOP TEN EUROPEAN HIV/AIDS FUNDER  
**COMIC RELIEF**

**Main office location:** UK

**Type of charity:** Fundraising, grant-making organisation

**Mission:** To raise funds and awareness, to support the vision of 'a just world free from poverty,' and 'positive change through the power of entertainment'

**Total expenditure in 2007:** Approximately €76 million

**Notable:** Comic Relief conducts the televised fundraising events Red Nose Day and Sport Relief alternately every two years, with the most recent Red Nose Day occurring in March 2007 and raising over €82 million. The organisation also sells merchandise and uses other forms of communication, such as radio.

**HIV/AIDS activities highlights:**

- Comic Relief has partnered with the Children's Investment Fund Foundation (CIFF), The Diana, Princess of Wales Memorial Fund, and the Elton John AIDS Foundation as the "Funders Collaborative for Children" on a project in Malawi for orphans and vulnerable children affected by AIDS.
- Comic Relief recognises that tuberculosis is the primary cause of death of people with AIDS, and supports a programme called Target TB, which provides comprehensive care- medicine, transport, food, education etc.- for people suffering from TB.
- Comic Relief supports the International Community of Women Living with HIV/AIDS, helping women organise meetings, activities, and workshops to develop the skills and education to demand legal rights at home and in healthcare settings.

## INTERNATIONAL HIV/AIDS ALLIANCE

**Main office location:** UK

**Type of charity:** NGO consisting of global partnerships with 30 nationally-based organisations

**Mission:** To support local communities, and especially people living with HIV, to reduce HIV infection and to meet the challenges of the impact of HIV/AIDS

**Total expenditure in 2007:** Approximately €42 million

**Notable:** The Alliance's national partners work with local community groups and NGOs at the community level, with technical, advocacy, and funding support from the Alliance; and on the national and international levels with regional programmes, advocacy, and sharing effective strategies.

**HIV/AIDS activities highlights:**

- In 2007, the International HIV/AIDS Alliance reached over 1.3 million people with direct programmes and services, and 47.5 million people with information and education campaigns.
- Many of the Alliance's beneficiaries are people living with HIV that have overcome stigma to organise their communities to reduce HIV vulnerability.
- Community-based action had a significant impact on national HIV indicators in several countries; for example, the Alliance programme in Ukraine accounted for nearly 70% of people accessing antiretroviral treatment across the country, while in Burkina Faso Alliance-supported programmes made up over 50% of the orphans and vulnerable children reached with care and support.
- The Alliance strategically increased coverage of community programmes for providing women, girls, and other vulnerable groups access to basic services.

## SIDACTION

**Main office location:** France

**Type of charity:** Fundraising NGO

**Mission:** To act in all areas (research, prevention, comprehensive care) by focusing on the most marginalised populations (MSM, IDU, sex workers, women, children, etc.) in the fight against AIDS

**Total expenditure in 2007:** Approximately €11 million

**Notable:** Sidaction funds research, prevention and comprehensive care in both France and in 29 developing countries. Half of its expenditure is devoted to research.

**HIV/AIDS activities highlights:**

- Sidaction supports projects for basic, applied and clinical research in a variety of areas (virology, immunology, preventive and therapeutic vaccines, treatments, epidemiology, social sciences, and public health).
- Sidaction works with a partner association IMENI+ to provide testing, counselling, prevention, and education for inmates in a St. Petersburg detention centre.
- In Suriname, Sidaction works with the partner organisation Stichting Maxi Linder Association (SMLA) to provide support, prevention, and treatment for and to promote solidarity among sex workers.
- Sidaction supports a programme in Georgia to train healthcare workers about a range of issues that arise in treating people with HIV, such as information about combinations of medication and methadone for IDU, or the rights of sexual minorities.

## STOP AIDS NOW!

**Main office location:** Netherlands

**Type of charity:** STOP AIDS NOW! is an independent fundraising and grant-making organisation with independent management. Aids Fonds, HIVOS, ICCO, Cordaid, and Oxfam Novib are all collaborating within STOP AIDS NOW!.

**Mission:** To work together for a world without AIDS

**Notable:** STOP AIDS NOW! aims to provide an evolving (“more and better”) response to the HIV/AIDS epidemic by 1) engaging collaboration across partner agencies that helps to share best practices and improvements upon existing methods (“better”), and 2) granting “more” money through the grant-making systems of the partner agencies.

**Total expenditure in 2007:** Approximately €9.3 million

**HIV/AIDS activities highlights:**

- Four out of five partners of STOP AIDS NOW!, namely Cordaid, Hivos, ICCO and Oxfam Novib, are concentrating on integrating the fight against HIV/AIDS into poverty reduction and development assistance. Through the partnership they are strengthened to further mainstream HIV and AIDS within their activities. Aids Fonds concentrates on AIDS-specific activities, such as increasing access to treatment.
- STOP AIDS NOW! supports fundraising, campaigning and lobbying activities involving the Dutch population and aiming to keep HIV/AIDS on the political agenda in the Netherlands.
- STOP AIDS NOW! supports “development projects” on the following themes: managing HIV and AIDS in the workplace, orphans and vulnerable children, and gender and prevention.

## TERRENCE HIGGINS TRUST

**Main office location:** UK

**Type of charity:** Fundraising NGO

**Mission:** To maximize sexual health in the UK by increasing access to services, empowering people living with HIV in the UK, and supporting advocacy activities for HIV & sexual health

**Notable:** Terry Higgins was one of the first people in the UK to die with AIDS, and the charity was one of the first charities for HIV/AIDS in the UK, established in honour of Terry Higgins in 1982.

**Total expenditure in 2007:** Approximately €15 million

**HIV/AIDS activities highlights:**

- Nearly half of the expenditure in 2007 was directed toward prevention, testing, and awareness activities targeting those most at risk, including gay men, African communities, young people and people with HIV, via innovative internet and nightlife outreach, opening new clinics, and conducting training conferences.
- The other approximate half of expenditure in 2007 was directed toward expanding comprehensive care, recognising that people living with HIV often have housing, employment, family or immigration problems which can adversely impact their physical health.
- A small percentage of expenditure was directed towards e-campaigning, lobbying, and creating advocacy publications for people living with HIV in the UK.

## ELTON JOHN AIDS FOUNDATION UK

**Main office location:** UK

**Type of charity:** Fundraising, grant-making organisation

**Mission:** To empower people infected, affected and at risk of HIV/AIDS; to alleviate their physical, emotional and financial hardship, enabling them to improve their quality of life, live with dignity and exercise self-determination.

**Total expenditure in 2007:** Approximately €5.8 million

**Notable:** Elton John AIDS Foundation UK also has a sister Foundation in the US.

**HIV/AIDS activities highlights:**

- With Medecins Sans Frontières in South Africa, EJAF UK supported a rape survivors clinic where rape victims could receive support and access all necessary services, including emergency post-exposure prophylaxis (PEP) treatment to fight HIV infection.
- With the Trickle Up Programme in Cambodia, EJAF UK supports a microenterprise programme for women affected by HIV/AIDS living in extreme poverty.
- In India EJAF UK is supporting food security initiatives reaching 18,000 vulnerable households as part of a new comprehensive model of care for HIV infected and affected children. This innovative collaborative programme is being funded in partnership with the Children's Investment Fund Foundation.
- EJAF UK supports a services and advocacy programme for the MSM and transgender communities in Nepal, where these communities face extreme stigma, discrimination, and abuse, from police and the general population.

## CHILDREN'S INVESTMENT FUND FOUNDATION UK

**Main office location:** UK

**Type of charity:** Independent grant-making organisation

**Mission:** To demonstrably improve the lives of children living in poverty in developing countries by achieving large-scale and sustainable impact.

**Total expenditure in 2007:** Approximately €4.7 million

**Notable:** While CIFF also funds several other programme areas that benefit children, to date, HIV/AIDS funding has been a large portion of the foundation's portfolio.

**HIV/AIDS activities highlights:**

- CIFF is supporting a major expansion in paediatric HIV/AIDS treatment in many developing countries through a collaboration with the Clinton Foundation's HIV/AIDS Initiative. This collaboration includes reducing prices, advancing technology around diagnosis and treatment, enhancing supply chains and improving the capacity and quality of healthcare providers in paediatric treatment, while ensuring treatment is delivered to children in targeted countries.
- CIFF is working with its partners to establish and support scalable models that demonstrate the feasibility of virtual elimination of mother-to-child transmission through its support of programmes, providing antenatal care, testing, counselling, and advanced ARV regimens, combined with community outreach services.
- Continuum of care programmes, supporting families and specifically children made vulnerable or orphaned by HIV/AIDS, were funded in Kenya, India, and Malawi. These programmes include, amongst other things, support for improving clinical care, nutritional support, psycho-social care and access to education, as well as income and food-security projects.

## AIDS FONDS

**Main office location:** Netherlands

**Type of charity:** Independent fundraising and grant-making organisation

**Mission:** Towards a world without AIDS

**Total expenditure in 2007:** Approximately €6 million

**Notable:** Half of the Aids Fonds budget is spent on projects and research in the Netherlands and half of the budget is spent on projects and research in less developed countries. One of the priorities is the support of people living with HIV/AIDS both in the Netherlands and in less developed countries.

### **HIV/AIDS activities highlights:**

- Aids Fonds supports people living with HIV/AIDS within the Netherlands and outside of the Netherlands. One of the activities is providing individual support to people living with HIV/AIDS in the Netherlands who have more costs because of HIV, but who also have a low income.
- Aids Fonds aims for Universal Access and especially access for groups who are hit the hardest, but get the least support, such as men who have sex with men (MSM), injecting drug users (IDU) and sex workers. For example, Aids Fonds supports the MSM Initiative which invites groups of MSM in less developed countries to apply for funding.
- Each year Aids Fonds grants subsidies for five excellent research proposals.
- Aids Fonds supports work on the establishment of a treatment resistance monitoring network in Africa and Asia with implementing partners PharmAccess, Treat Asia and International Civil Society Support.

## BERNARD VAN LEER FOUNDATION

**Main office location:** Netherlands

**Type of charity:** Independent grant-making organisation

**Mission:** To work with other organisations to develop and support programmes that create significant positive change for children up to the age of eight who are in circumstances of social and economic disadvantage

**Total expenditure in 2007:** Approximately €18 million

**Notable:** The Foundation supports a variety of intervention projects on childhood development and best practices in child-focused programmes, which serve to advance HIV/AIDS activities as well as the other areas of focus.

### **HIV/AIDS activities highlights:**

- The Bernard van Leer Foundation supports programmes in Kenya, South Africa, Uganda, Zimbabwe, and Tanzania to provide comprehensive support to children affected by HIV/AIDS, by mainly strengthening the capacity of parents, families and communities to care for their children and to demand social services from government.
- In Zimbabwe, one of the projects that the Foundation supports is aimed at identifying and sharing information about children's rights and potential within the cultural context.
- Current projects include a partnership with the Panos Institute in London to illustrate and promote policy debate about how HIV/AIDS and poverty affect early childhood development, and a research project to provide guidance for the development of programmes that address children affected by HIV/AIDS and/or poverty in Kenya.

# Appendix A: Methodology

## SOURCES OF PHILANTHROPIC HIV/AIDS FUNDING DATA

### DEFINITION OF EUROPEAN PHILANTHROPY

This report covers HIV/AIDS funding from a variety of sectors of European philanthropy, including endowed, private, family, and operating foundations, public charities, corporate philanthropic programmes (corporate foundations, citizenship and direct giving programmes), philanthropies supported by lotteries, and fundraising NGO charities. Although the type of organisation varies, all of the funders in this report expend a substantial amount of independent philanthropic or charitable funding on HIV/AIDS projects and grants.

Some of the funders in this report receive significant income from various governments to support HIV/AIDS projects and grants. While such partnerships and projects are extremely valuable in allocating

resources effectively, government funds (which are tracked and reported by UNAIDS) are not included in or removed from total funding reported here because this report attempts to focus exclusively on private sector philanthropy.<sup>13</sup>

Throughout this report, the terms “Europe” or “European” are used to describe the funders profiled. The countries considered “European” for the sake of this report are Western and Central European Union countries only. Several HIV/AIDS philanthropies are known to be active in the Ukraine and Russia in particular, but these countries are not included in the scope of this report. The Working Group on Global Philanthropic Resource Tracking (consisting of EFG, FCAA, and UNAIDS) hopes to include these countries in future global HIV/AIDS resource tracking.

EFG included data for 39 HIV/AIDS-funding philanthropic organisations

in this report from nine European countries. Data were collected using three sources: 1) a survey tool administered by EFG to funders, 2) email and telephone correspondence with funders, and 3) 2007 annual and trustee’s reports found on funders websites’ or sent to EFG by the funders.

### EFG FUNDER SURVEY

EFG distributed a survey instrument that asked respondents to describe their HIV/AIDS-related expenditures in 2007 (see Appendix B). The design of this year’s survey echoed that of the U.S. HIV/AIDS philanthropic resource tracking agency Funders Concerned About AIDS (FCAA), with harmonisation of U.S., European, and global resource tracking efforts in mind.

A survey package with cover letter and some background on the project was sent to approximately one hundred European funders

<sup>13</sup> Three funders that appear in this report receive a significant amount of income from government sources. Funding data for these three funders were obtained as following: The International HIV/AIDS Alliance received over half of its 2007 income from governments -- 60% of their total expenditure representing income from governments was removed; the Terrence Higgins Trust – 64% representing income from governments was removed; and Mama Cash – 22% representing income from governments was removed. Government income data for these three funders was found in their 2007 Annual Reports.

by email starting in May 2008. This survey package was distributed to a pre-selected list of philanthropic organisations which EFG determined were most likely to have significant levels of 2007 HIV/AIDS funding and/or were most likely to list HIV/AIDS as a priority funding issue (many who had been surveyed in previous years' resource tracking). Several rounds of follow-up were conducted to secure as much data as possible directly from funders.

Responses were received from 50 funders, either through fully completed surveys (32) or other communications with EFG. Over 95% of estimated total philanthropic HIV/AIDS funding activity is captured by surveys returned to EFG or from direct communications from funders to EFG (€110 million of €114 million total funding).

To capture data for which EFG did not have survey responses, a 2007 trustee's report was reviewed for the Terrence Higgins Trust, and past year's reporting was used

for Fondation Bettencourt Schueller. Attempts were made to ensure funders approved of the data obtained and published.

## ANALYSIS

Survey respondents were asked for both 2007 expenditures and commitments figures, as some funders make multi-year commitments that are expended in parts over several years. Survey respondents were asked for a number of grants or projects supported in 2007, and if they predicted their funding would increase, decrease, or stay the same in 2008.

Funders were asked about where resources were expended, using ten global regions as defined by UNAIDS.<sup>14</sup> Funders were asked to distinguish between funds going to Western and Central European countries for programmes benefiting those countries, or funds going to Western and Central European countries for programmes benefiting global Non-EU HIV/AIDS efforts, to

the extent possible.

EFG also asked about the intended use of HIV/AIDS expenditures using the following six categories:

- HIV/AIDS awareness and prevention (including harm reduction)
- HIV/AIDS-related treatment and medical care (including provider and patient treatment information)
- HIV/AIDS-related social services (e.g. housing, employment, food, legal)
- HIV/AIDS public policy, advocacy and communications
- HIV/AIDS research (including medical, prevention, and social science research), and
- Other

EFG also asked funders to identify the three population groups that benefit the most from their funding. The tally of responses provided captures the number of funders focusing on particular groups, not the relative share of actual funding dedicated to addressing these groups.

<sup>14</sup> [www.unaids.org](http://www.unaids.org)

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## CALCULATIONS OF RE-GRANTING

To avoid counting the same funds twice, data in this report are adjusted to account for known re-granting. Re-granting refers to funds given by one EFG-tracked funder to another for the purposes of making HIV/AIDS-related grants. The 2007 aggregate total for all funders was adjusted downward by €1,773,282 (\$2,603,514) to account for known re-granting. This adjustment represents approximately 2% of the total estimated 2007 HIV/AIDS philanthropic expenditures. The re-granting figures are estimates based on direct communications with funders following review of EFG survey and annual report data. The true re-granting total is likely modestly higher than the total used for calculating the 2007 total.

## CURRENCIES

All financial data in this report appears in euro, and when possible, United States dollars. Funders reported expenditures in various currencies, such as euro, U.S. dollars, pounds sterling, and Swiss francs.

This necessitated the use of exchange rates; the rates used consistently throughout this report were as of 22.09.08: 1 euro = 1.46819 United States dollar, 1 euro= 0.791732 pounds sterling, and 1 euro = 1.59416 Swiss franc.

## LIMITATIONS: MISSING DATA AND UNDER-REPORTING

EFG recognises that its data for 2007 HIV/AIDS philanthropic funding are likely to have missed HIV/AIDS expenditures from some institutions for which EFG had no information or incomplete or unverified data. EFG was also unable to collect data from some of the philanthropic organisations that did not respond to the survey, in addition to institutions for which annual reports were unavailable.

In the case of corporations, businesses are not required to disclose details about corporate philanthropic giving, thus making measurement of corporate philanthropic efforts even more challenging than estimations of private foundation/public charity

giving. Adding to the special nature of such calculations, corporations are neither required nor always able to place a value on the many forms of other support they can and do offer, such as volunteer efforts by their employees, in-kind donations, cause-related marketing, and similar activities. Finally, philanthropic support is often not collected centrally within business organisations and may be higher than reported here.

The definition of HIV/AIDS-related philanthropy in the survey was intentionally inclusive and broad, acknowledging that such efforts often overlap with many other issue areas of philanthropy. Therefore, some respondents have excluded grants and projects that were not wholly focused on HIV/AIDS efforts.

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## Appendix B: EFG 2007 HIV/AIDS Resource Tracking Survey

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NAME OF ORGANISATION

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PERSON COMPLETING SURVEY

---

E-MAIL ADDRESS

---

TELEPHONE

---

ORGANISATION WEBSITE

---

In answering the questions below, please note the following:

**Expenditures:** Most of the survey is based on data for grant and project expenditures. Please count the total value of all grants/projects that were **paid out in calendar year 2007**. Expenditures are the amount of funding expended on grants/projects in a given year and may include funding from commitments made in prior years as well as in the current year.

**Commitments:** Commitments are funding pledged for grants/projects in a given year, whether or not the funds were disbursed in that year.

**Defining an HIV/AIDS grant or project:** In addition to reporting on grants/projects that are focused explicitly on HIV/AIDS, please include grants/projects made in other health, social, economic, and political areas when a **significant** aspect of the grant or project included a focus on HIV/AIDS.

**Activities to include:** Please restrict your answers to **external** HIV/AIDS grant-making/projects (i.e. Do not include internal expenditures on staff and/or other programming).

- Do not include the value of donated services, products, or other in-kind donations. (There is a space to list examples of your organisation's in-kind donations, if you wish.)
- Do not include grants/projects disbursed or committed from funding received from any government.

If you have any questions about the survey, please feel free to contact Erika Baehr at [rt@hivaidsfunders.org](mailto:rt@hivaidsfunders.org) or tel: +001-617-987-0095.

**Please complete the survey by June 20, 2008.** Return your completed survey to Erika Baehr via e-mail at [rt@hivaidsfunders.org](mailto:rt@hivaidsfunders.org) or fax at +001-617-674-2240.

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## QUESTIONS FOR 2007

Please note below what currency is used for monetary amounts reported in the survey:

1a. What was the **total amount** of your HIV/AIDS grant/project **expenditures** in 2007? \_\_\_\_\_

*Note: **Expenditures** mean the total amount actually paid out to grantees/projects or for projects during the calendar year. This total should include funds re-granted from other organisations.*

1b. What was the **total amount** of your HIV/AIDS grant/project **commitments** in 2007? \_\_\_\_\_

*Note: **Commitments** mean the total amount pledged during the calendar year, whether disbursed or not. This total should include funds re-granted from other organisations.*

*All subsequent questions for this year refer to grant/project expenditures only.*

1c. Compared to 2007, please predict whether the total amount of your HIV/AIDS **expenditures** in 2008 will (please type 'x' by only one response):

- |                 |     |
|-----------------|-----|
| increase        | [ ] |
| decrease        | [ ] |
| remain the same | [ ] |
| discontinue     | [ ] |
| unsure          | [ ] |

What was the **total number** of HIV/AIDS grants/projects in 2007? \_\_\_\_\_

2a. Were any of these grants/projects multi-year commitments?

Y [ ]    N [ ]    (type 'x' next to one)

3. In 2007, **where** was your HIV/AIDS grant/project funding expended?

(Please approximate total amounts as best you can for the locations of grant recipients/projects by region.)

The geographical location would be where the **recipient's main office** is situated. Please see **Appendix 1** for the UNAIDS definitions of each region.

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The amounts here should add up to the total amount of expenditures reported for question 1a.

|                                 |       |
|---------------------------------|-------|
| United States                   | _____ |
| Canada                          | _____ |
| Caribbean                       | _____ |
| Latin America                   | _____ |
| Western and Central Europe      | _____ |
| Eastern Europe and Central Asia | _____ |
| Sub-Saharan Africa              | _____ |
| North Africa                    | _____ |
| Middle East                     | _____ |
| Asia and the Pacific            | _____ |

**3a.** If applicable, please provide the total amount disbursed to **European-based grantees/projects** (those with main offices located in Western and Central Europe) for HIV/AIDS work that benefits regions outside of Europe (such as Sub-Saharan Africa): \_\_\_\_\_

**4.** In **2007**, what was the **intended use** of your disbursed grants/projects?  
(Please approximate total amounts as best you can for the intended use of your grants/projects.)

*These amounts should add up to the total reported for question 1a.*

|  |       |
|--|-------|
| HIV/AIDS awareness and prevention (including PMTCT and harm reduction)                     | _____ |
| HIV/AIDS treatment and medical care (including provider and patient treatment information) | _____ |
| HIV/AIDS-related social services (e.g. housing, employment, food, legal)                   | _____ |
| HIV/AIDS public policy, advocacy, and communications                                       | _____ |
| HIV/AIDS research (including medical, prevention, and social science research)             | _____ |
| Other (please specify: _____)  | _____ |

---

**5. Target populations:** Please place an 'x' next to the **three** population groups that receive the greatest benefit from your HIV/AIDS funding. The categories below are not mutually exclusive. Please mark the three that best reflect the main target populations reached through your funding.

- |                                    |       |
|------------------------------------|-------|
| People living with HIV/AIDS        | _____ |
| Women                              | _____ |
| Youth                              | _____ |
| Orphaned/vulnerable children (OVC) | _____ |
| Migrants                           | _____ |
| Refugees                           | _____ |
| Injecting drug users (IDU)         | _____ |
| Sex workers                        | _____ |
| Health care workers                | _____ |
| Men who have sex with men (MSM)    | _____ |
| Incarcerated people                | _____ |
| Other: (_____)                     | _____ |

**6. In-kind donations:** If you would like, please list examples of HIV/AIDS-related in-kind donations you made in 2007.

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**7. Re-granting:** If you received €30,000 or more from any of the funders noted in Appendix 2 in 2007, please list the value of grants received from each funder that were subsequently re-granted through your organisation. Note that your organisation's total grant-making, including funds you re-granted, will be reflected in the resource tracking report.

| Organisation you received a grant from | Amount of grant received |
|--|--------------------------|
| _____                                  | _____                    |
| _____                                  | _____                    |
| _____                                  | _____                    |
| _____                                  | _____                    |

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## **SURVEY APPENDIX 1**

### **DEFINITIONS OF GLOBAL REGIONS**

*(Note: these definitions are taken from UNAIDS)*

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#### **CARIBBEAN**

Antigua and Barbuda, Bahamas, Barbados, Cuba, Dominica, Dominican Republic, Grenada, Haiti, Jamaica, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines, Trinidad and Tobago

#### **LATIN AMERICA**

Argentina, Belize, Bolivia, Brazil, Chile, Colombia, Costa Rica, Ecuador, El Salvador, Guatemala, Guyana, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Suriname, Uruguay, Venezuela

#### **WESTERN AND CENTRAL EUROPE**

Albania, Austria, Belgium, Czech Republic, Denmark, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Liechtenstein, Luxembourg, Malta, Netherlands, Norway, Poland, Portugal, Serbia and Montenegro, Slovakia, Slovenia, Spain, Sweden, Switzerland, The former Yugoslav Republic of Macedonia, United Kingdom of Great Britain and Northern Ireland, Vatican City

#### **EASTERN EUROPE AND CENTRAL ASIA**

Armenia, Azerbaijan, Belarus, Bosnia and Herzegovina, Bulgaria, Croatia, Estonia, Georgia, Kazakhstan, Kyrgyzstan, Latvia, Lithuania, Republic of Moldova, Romania, Russian Federation, Tajikistan, Turkmenistan, Ukraine, Uzbekistan

#### **SUB-SAHARAN AFRICA**

Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo, Côte d'Ivoire, Democratic Republic of Congo, Djibouti, Equatorial Guinea, Eritrea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mozambique, Namibia, Niger, Nigeria, Rwanda, Senegal, Sierra Leone, Somalia, South Africa, Swaziland, Togo, Uganda, United Republic of Tanzania, Zambia, Zimbabwe

#### **NORTH AFRICA**

Algeria, Egypt, Libyan Arab Jamahiriya, Morocco, Sudan, Tunisia

#### **MIDDLE EAST**

Bahrain, Cyprus, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Syrian Arab Republic, Turkey, United Arab Emirates, Yemen

#### **ASIA AND THE PACIFIC**

Afghanistan, Australia, Bangladesh, Bhutan, Brunei Darussalam, Cambodia, China, Democratic People's Republic of Korea, Fiji, India, Indonesia, Iran (Islamic Republic of), Japan, Lao People's Democratic Republic, Malaysia, Maldives, Mongolia, Myanmar, Nepal, New Zealand, Pakistan, Papua New Guinea, Philippines, Republic of Korea, Singapore, Sri Lanka, Thailand, Timor-Leste, Tonga, Viet Nam

## SURVEY APPENDIX 2

### FUNDER LIST TO REVIEW FOR CALCULATING RE-GRANTING

|                             |                               |                              |
|-----------------------------|-------------------------------|------------------------------|
| Accentus Foundation         | Fondation CIOMAL              | Michael Stich Stiftung       |
| ActionAid International     | Fondation de France           | Novartis Foundation for      |
| Aga Khan Foundation         | Fondation du Present          | Sustainable Development      |
| Aids & Kind, Schweizerische | Fondation Mérieux             | One to One Children's Fund,  |
| Aids Fonds                  | Fondazione Franco Moschino    | The                          |
| Allavida                    | Fondazione Monte dei Paschi   | Panos London                 |
| Anglo American PLC          | di Siena                      | Real Fundacion Victoria      |
| Atlantic Philanthropies     | Fundacao Assistencia Medica   | Eugenia                      |
| AVERT                       | Internacional                 | Sidaction                    |
| AXA Atout Coeur             | Fundação Calouste             | Siemens AG                   |
| Barry and Martin's Trust    | Gulbenkian                    | SSL International            |
| BBC World Service Trust     | Fundacio 'La Caixa'           | Stichting Edukans            |
| Bernard van Leer Foundation | Fundacion Maximo Soriano      | Stichting Oxfam Novib        |
| Body Shop Foundation, The   | FXB International (Fondation  | Stiftelsen World Childhood   |
| BP Amoco Foundation         | François-Xavier Bagnoud)      | Foundation                   |
| Bumala Trust, The           | GlaxoSmithKline               | Stiftung Swiss AIDS Care     |
| Cecily's Fund               | Global Fund to Fight AIDS, TB | International                |
| Children's Investment Fund  | and Malaria, The              | SUEZ Foundation              |
| Foundation                  | Health Foundation, The        | TackleAfrica                 |
| Comic Relief                | HopeHIV                       | Terrence Higgins Trust       |
| Community Fund              | International AIDS Vaccine    | The Diana, Princess of Wales |
| Compagnia Di San Paolo      | Initiative                    | Memorial Fund                |
| Crusaid                     | International Federation      | Unidea Unicredit Foundation  |
| DaimlerChrysler             | of Red Cross and Red          | Unilever N.V.                |
| Deutsche AIDS-Stiftung      | Crescent Societies            | VolkswagenStiftung           |
| Deutsche Bank               | International HIV/AIDS        | Wellcome Trust               |
| Deutsche Stiftung           | Alliance                      |                              |
| Weltbevölkerung (DSW)       | International Renaissance     |                              |
| - German Foundation for     | Foundation                    |                              |
| World Population            | Joachim Kuhlmann Stiftung     |                              |
| Diageo PLC                  | Joseph Rowntree Charitable    |                              |
| Elena Franchuk ANTIAIDS     | Trust                         |                              |
| Foundation                  | King Baudouin Foundation      |                              |
| Elton John AIDS Foundation  | Mackintosh Foundation         |                              |
| F. Hoffman-La Roche Ltd     | Mama Cash, Fund for Women     |                              |
| Fondation Aedes             | Marie Stopes International    |                              |
| Fondation Auchan pour la    | Medical Foundation for AIDS   |                              |
| Jeunesse                    | & Sexual Health               |                              |
| Fondation Bettencourt       | Medicins Sans Frontieres      |                              |
| Schueller                   | Mercury Phoenix Trust         |                              |

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## Appendix C

# Web Sites of European Philanthropic HIV/AIDS Funders Appearing in this Report

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Aga Khan Foundation  
[www.akdn.org/akf.asp](http://www.akdn.org/akf.asp)

Aids & Kind  
[www.aidsandchild.ch](http://www.aidsandchild.ch)

Aids Fonds  
[www.aidsfonds.nl](http://www.aidsfonds.nl)

AVERT  
[www.avert.org](http://www.avert.org)

Barry and Martin's Trust  
[www.barryandmartin.org](http://www.barryandmartin.org)

Bernard van Leer Foundation  
[www.bernardvanleer.org](http://www.bernardvanleer.org)

Big Lottery Fund  
[www.nof.org.uk](http://www.nof.org.uk)

Cecily's Fund  
[www.cecilysfund.org](http://www.cecilysfund.org)

Children's Investment Fund  
Foundation  
[www.ciff.org](http://www.ciff.org)

Comic Relief UK  
[www.comicrelief.com](http://www.comicrelief.com)

Crusaid  
[www.crusaid.org.uk](http://www.crusaid.org.uk)

Deutsche AIDS-Stiftung  
[www.aids-stiftung.de](http://www.aids-stiftung.de)

Deutsche Bank  
[www.db.com](http://www.db.com)

Deutsche Stiftung  
Weltbevölkerung (DSW-  
German Foundation for World  
Population)  
[www.dsw-online.de](http://www.dsw-online.de)

The Diana, Princess of Wales  
Memorial Fund  
[www.theworkcontinues.org](http://www.theworkcontinues.org)

Elton John AIDS Foundation  
(UK)  
[www.ejaf.com](http://www.ejaf.com)

Esperanza Medicines  
Foundation  
[www.esperanzamedicines.org](http://www.esperanzamedicines.org)

Fondation Bettencourt  
Schueller  
[www.fondationbs.org](http://www.fondationbs.org)

Fondation de France  
[www.fondationdefrance.org](http://www.fondationdefrance.org)

Fondation Mérieux  
[www.fondation-merieux.org](http://www.fondation-merieux.org)

Fondazione Franco Moschino  
[www.fondazionemoschino.it](http://www.fondazionemoschino.it)

FXB International (Association  
Francois-Xavier Bagnoud)  
[www.fxb.org](http://www.fxb.org)

Fondazione Monte dei Paschi  
di Siena  
[www.fondazionemps.it](http://www.fondazionemps.it)

Fundação Calouste  
Gulbenkian  
[www.gulbenkian.pt](http://www.gulbenkian.pt)

HOPEHIV  
[www.hopehiv.org](http://www.hopehiv.org)

International HIV/AIDS  
Alliance  
[www.aidsalliance.org](http://www.aidsalliance.org)

King Baudouin Foundation  
[www.kbs-frb.be](http://www.kbs-frb.be)

Mama Cash  
[www.mamacash.org](http://www.mamacash.org)

The Oak Foundation  
[www.oakfnd.org](http://www.oakfnd.org)

Obra Social Fundacion "La  
Caixa"  
<http://obrasocial.lacaixa.es>

One to One Children's Fund  
[www.one2onekids.org](http://www.one2onekids.org)

Sidaction  
[www.sidaction.org](http://www.sidaction.org)

SSL International  
[www.ssl-international.com](http://www.ssl-international.com)

STOP AIDS NOW!  
[www.stopaidsnow.org](http://www.stopaidsnow.org)

SUEZ Foundation  
[www.gdfsuez.com/en/group/  
corporate-patronage-and-  
sports-sponsorship/the-  
foundations](http://www.gdfsuez.com/en/group/corporate-patronage-and-sports-sponsorship/the-foundations)

Terrence Higgins Trust  
[www.tht.org.uk](http://www.tht.org.uk)

Wellcome Trust  
[www.wellcome.ac.uk](http://www.wellcome.ac.uk)

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## Appendix D

# Web Sites of European Philanthropic Organisations Known or Likely to Have HIV/AIDS Interests

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The following organisations are known or likely to be involved in HIV/AIDS projects, but for various reasons, we have not been able to obtain their 2007 HIV/AIDS expenditure data. Some were unable to complete our survey this year. Others made in-kind donations or provided services that are not comparable with financial contributions. Some are largely funded by the government, but also have some independent, private, and fundraising income. Some do not specifically fund HIV/AIDS issues, but their programme areas overlap with HIV/AIDS.

We hope to be able to include detailed data for these organisations in the future. This list is presented to help to display a more complete picture of European philanthropy and HIV/AIDS, and to encourage networking among funders with HIV/AIDS interests.

|   |  |   |
|---|--|---|
| ACCENTUS<br><a href="http://www.accentus.ch">www.accentus.ch</a>  | Fondazione Virginio Bruni<br>Tedeschi<br><a href="http://portal.unesco.org/en/ev.php-URL_ID=41395&amp;URL_DO=DO_TOPIC&amp;URL_SECTION=201.html">portal.unesco.org/en/<br/>ev.php-URL_ID=41395&amp;URL_<br/>DO=DO_TOPIC&amp;URL_<br/>SECTION=201.html</a> | Joseph Rowntree Charitable<br>Trust<br><a href="http://www.jrct.org.uk">www.jrct.org.uk</a>                               |
| BBC World Service Trust<br><a href="http://www.bbcworldservicetrust.org">www.bbcworldservicetrust.org</a>   |  | Marie Stopes International<br><a href="http://mariestopes.org">http://mariestopes.org</a>                                 |
| Bumala Trust<br><a href="http://www.freetocharities.org.uk/bumala/">www.freetocharities.org.uk/<br/>bumala/</a>   | Fundação Luso-Americana<br><a href="http://www.flad.pt">www.flad.pt</a>  | Medécins Sans Frontières<br><a href="http://www.msf.org">www.msf.org</a>  |
| Compagnia di San Paolo<br><a href="http://www.compagnia.torino.it">www.compagnia.torino.it</a>  | The Health Foundation<br><a href="http://www.health.org.uk">www.health.org.uk</a>  | Medical Foundation for AIDS<br>& Sexual Health<br><a href="http://www.medfash.org.uk">www.medfash.org.uk</a>              |
| Cordaid<br><a href="http://www.cordaid.nl">www.cordaid.nl</a>   | Help the Hospices<br><a href="http://www.helpthehospices.org.uk">www.helpthehospices.org.uk</a>  | Michael Stich Stiftung<br><a href="http://www.michael-stich-stiftung.de">www.michael-stich-stiftung.<br/>de</a>           |
| Edukans, as part of the<br>Educaids network<br><a href="http://www.edukans.nl">www.edukans.nl</a><br><a href="http://www.educaids.org">www.educaids.org</a> | Hivos<br><a href="http://www.hivos.nl">www.hivos.nl</a>  | Oxfam Novib<br><a href="http://www.oxfamnovib.nl/id.html?id=215">www.oxfamnovib.nl/<br/>id.html?id=215</a>                |
| EDUN<br><a href="http://www.edunonline.com">www.edunonline.com</a>  | ICCO<br><a href="http://www.icco.nl">www.icco.nl</a>   |   |
|   | International Federation of<br>Red Cross and Red Crescent<br>Societies<br><a href="http://www.ifrc.org">www.ifrc.org</a>   | Real Fundación Victoria<br>Eugenia<br><a href="http://www.hemofilia.com/fundacion/">www.hemofilia.com/<br/>fundacion/</a> |

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Swiss AIDS Care International  
[www.swissaidscare.ch](http://www.swissaidscare.ch)

The Sylvia Adams Charitable  
Trust  
[www.sylvia-adams.org.uk](http://www.sylvia-adams.org.uk)

Tackle Africa  
[www.tackleafrica.org](http://www.tackleafrica.org)

Terre des Hommes  
[www.terredeshommes.nl](http://www.terredeshommes.nl)

World Childhood Foundation  
[www.childhood.org](http://www.childhood.org)

## **CORPORATE**

Anglo American  
[www.angloamerican.co.uk](http://www.angloamerican.co.uk)

AREVA  
[www.areva.com](http://www.areva.com)

AXA Group  
[www.axa.com/en/responsibility](http://www.axa.com/en/responsibility)

Bayer AG  
[www.bayer.com/en/Social-Initiatives.aspx](http://www.bayer.com/en/Social-Initiatives.aspx)

BG Group  
[www.bg-group.com](http://www.bg-group.com)

BMW Group  
[www.bmwgroup.com](http://www.bmwgroup.com)

Boehringer Ingelheim  
[www.boehringer-ingenheim.com](http://www.boehringer-ingenheim.com)

BP  
[www.bp.com](http://www.bp.com)

British American Tobacco  
[www.bat.com](http://www.bat.com)

Daimler  
[www.daimler.com](http://www.daimler.com)

Diageo  
[www.diageo.com](http://www.diageo.com)

Eni  
[www.eni.it](http://www.eni.it)

F Hoffman-La Roche Ltd  
[www.roche.com](http://www.roche.com)

La Fondation Auchan pour la  
Jeunesse  
[www.auchan.fr/univers/articles/universArt.jsp?idChan nelN2=22301&docId=34365](http://www.auchan.fr/univers/articles/universArt.jsp?idChan nelN2=22301&docId=34365)

GlaxoSmithKline  
[www.gsk.com](http://www.gsk.com)

Heineken N.V.  
[www.heinekeninternational.com](http://www.heinekeninternational.com)

Intesa Sanpaolo  
[www.intesasanpaolo.com](http://www.intesasanpaolo.com)

L'Oréal  
[www.loreal.com](http://www.loreal.com)

Lafarge  
[www.lafarge.com](http://www.lafarge.com)

Novartis Foundation for  
Sustainable Development  
[www.novartisfoundation.com](http://www.novartisfoundation.com)

Publicis Groupe<sup>15</sup>  
[www.publicis.com](http://www.publicis.com)

Rio Tinto  
[www.riotinto.com](http://www.riotinto.com)

Shell  
[www.shell.com](http://www.shell.com)

Standard Chartered Bank  
[www.standardchartered.com](http://www.standardchartered.com)

StatoilHydro  
[www.statoilhydro.com](http://www.statoilhydro.com)

Unidea - UniCredit  
Foundation  
[www.unicreditfoundation.org](http://www.unicreditfoundation.org)

Virgin Unite  
[www.virginunite.com](http://www.virginunite.com)

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<sup>15</sup> Note from Publicis Groupe: "Publicis has historically supported a wide range of HIV/AIDS organizations in many countries, in addition to supporting the Global Fund Against AIDS, TB and Malaria since 2003. At this time, Publicis is unable to provide a total financial figure for HIV/AIDS activities."

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## Appendix E: Preliminary List of Global Philanthropic HIV/AIDS Funders

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The Working Group on Global Philanthropic Resource Tracking (FCAA, EFG, and UNAIDS) is in the process of developing a comprehensive global list of funders providing support for the response to HIV/AIDS. Below is an initial, preliminary list of the private funders we have been able to identify to date.

*We encourage other funders involved in HIV/AIDS philanthropy to contact the Working Group at [info@fcaaid.org](mailto:info@fcaaid.org) so we can include you in our forthcoming global publication.*

### ARGENTINA

Fundacion Coinsida, Buenos Aires

Fundacion Mantovano Para La Prevencion Del Sida Y Drogadiccion, Buenos Aires  
[www.drwebsa.com.ar/fmsida/index.htm](http://www.drwebsa.com.ar/fmsida/index.htm)

Fundacion Minoridad En Riesgo Padre Jorge Herrera Gallo, Buenos Aires

Fundacion Para La Promocion De La Salud Humana, Cordoba

Fundacion Red, Buenos Aires  
[www.redsida.org.ar](http://www.redsida.org.ar)

Fundacion Renacer, Santa Fe  
[www.fundacionrenacer.org](http://www.fundacionrenacer.org)

Proyecto Nombres Argentina, Buenos Aires

### AUSTRALIA

Bobby Goldsmith Foundation, Sydney  
[www.bgf.org.au](http://www.bgf.org.au)

Buoyancy Foundation Of Victoria, Richmond  
[home.vicnet.net.au/~buoyancy](http://home.vicnet.net.au/~buoyancy)  
The Quilt Project Sydney, Darlinghurst  
[www.aidsquilt.org.au](http://www.aidsquilt.org.au)

The Helen Macpherson Smith Trust  
[www.hmstrust.org.au](http://www.hmstrust.org.au)

Helen Neuborne Trust

### BERMUDA

The Allan Vincent Smith Foundation, Hamilton  
[www.avsf.bm](http://www.avsf.bm)

### BRAZIL

Fundacao Athos Bulcao, Brasilia  
[www.fundathos.org.br](http://www.fundathos.org.br)

### CANADA

Canadian Foundation For AIDS Research (CANFAR)  
[www.canfar.com](http://www.canfar.com)

The Farha Foundation, Montreal  
[www.farha.qc.ca/en/index.html](http://www.farha.qc.ca/en/index.html)

Fife House Foundation, Toronto  
[www.fifehouse.org](http://www.fifehouse.org)  
The Lazarus Foundation, Regina

Stephen Lewis Foundation  
[www.stephenlewisfoundation.org](http://www.stephenlewisfoundation.org)

Rooftops Canada Foundation Inc.- Fondation Abri International  
[www.rooftops.ca](http://www.rooftops.ca)

Dr. Peter AIDS Foundation  
[www.drpeter.org](http://www.drpeter.org)

AIDS Foundation of Canada  
[www.aidsfoundation.ca](http://www.aidsfoundation.ca)

Snowy Owl AIDS Foundation  
[www.snowyowl.org](http://www.snowyowl.org)

Worldwide AIDS Foundation

AIDS Committee Of London -  
West Africa AIDS Foundation  
[www.aidslondon.com/waaf.asp](http://www.aidslondon.com/waaf.asp)

Match International  
[www.matchinternational.org](http://www.matchinternational.org)

## **CHINA, PEOPLE'S REPUBLIC OF**

Chi Heng Foundation, Hong  
Kong  
[www.chihengfoundation.com](http://www.chihengfoundation.com)

The Hong Kong AIDS  
Foundation  
[www.aids.org.hk](http://www.aids.org.hk)

## **TAIWAN**

The Garden Of Hope  
Foundation, Taipei  
[www.goh.org.tw/english](http://www.goh.org.tw/english)

Nurses' AIDS Prevention  
Foundation, Taipei

## **COLOMBIA**

Fundacion Colombiana De  
Apoyo En SIDA, Hepatitis  
Y Enferm. De Transmision  
Sexual

Fundacion Grupo Gales  
Colombia, Santafe De Bogota  
[www.grupogales.com](http://www.grupogales.com)

## **EL SALVADOR**

Fundacion Nacional Para  
La Prevencion Educacion  
Y Acompañamiento De  
La Person VIH/SIDA, San  
Salvador

Fundacion Salvadorena  
Antidrogas, San Salvador  
[www.fundasalva.org.sv](http://www.fundasalva.org.sv)

## **GHANA**

African Women's Development  
Fund  
[www.awdf.org](http://www.awdf.org)

## **GUATEMALA**

Fundacion Preventiva Del  
SIDA Fernando Iturbide,  
Guatemala City

## **INDIA**

Rajiv Gandhi Foundation,  
New Delhi  
[www.rgfindia.com](http://www.rgfindia.com)

TEST Foundation, Chennai

Integration Society

Sukriti Foundation

Naz Foundation  
[www.nazindia.org](http://www.nazindia.org)

Vasavya Mahila Mandali  
(VMM)  
[www.vasavya.com](http://www.vasavya.com)

MAMTA Health Institute For  
Mother And Child (MAMTA)  
[www.mamta-himc.org](http://www.mamta-himc.org)

Palmyrah Workers  
Development Society (PWDS)  
[www.pwds.org](http://www.pwds.org)

LEPRA Society  
[www.leprasociety.org](http://www.leprasociety.org)

Humsafar Trust  
[www.humsafar.org](http://www.humsafar.org)

Indian Network Of Positive  
People  
[www.inplusplus.net](http://www.inplusplus.net)

SANGRAM  
[www.sangram.org](http://www.sangram.org)

North East India Harm  
Reduction Network

The Nand & Jeet Khemka  
Foundation  
[www.khemkafoundation.org](http://www.khemkafoundation.org)

## **ISRAEL**

The Jerusalem Foundation  
[www.jerusalemfoundation.org](http://www.jerusalemfoundation.org)

## **JAPAN**

Japanese Foundation For AIDS  
Prevention, Tokyo  
[www.jfap.or.jp/english/index.  
htm](http://www.jfap.or.jp/english/index.htm)

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## **JORDAN**

Noor Al-Hussein Foundation,  
Amman  
[www.nooralhusseinfoundation.org](http://www.nooralhusseinfoundation.org)

## **KENYA**

Christian Children's Fund,  
Inc.-Kenya

Allavida  
[www.allavida.org](http://www.allavida.org)

AMREF Kenya  
[kenya.amref.org](http://kenya.amref.org)

## **KYRGYZSTAN**

Soros Foundation –  
Kyrgyzstan  
[www.soros.org/about/foundations/kyrgyzstan](http://www.soros.org/about/foundations/kyrgyzstan)

## **MEXICO**

Fundacion Mexicana Para La  
Lucha Contra El SIDA, A.C.  
[www.sidamexico.org](http://www.sidamexico.org)

Fundacion Nemi  
[www.nemi.com.mx](http://www.nemi.com.mx)

MOZAMBIQUE  
Foundation For Community  
Development  
[www.fdc.org.mz](http://www.fdc.org.mz)

## **NEW ZEALAND**

J.R. Mckenzie Trust  
[www.jrmckenzie.org.nz](http://www.jrmckenzie.org.nz)

New Zealand AIDS  
Foundation  
[www.nzaf.org.nz](http://www.nzaf.org.nz)

Te Whare Awhina Foundation

## **NIGERIA**

The Lazarus Foundation,  
Benin City

The Youngstars Foundation,  
Dadin Kowa  
[www.youngstarsfoundation.org/NGR](http://www.youngstarsfoundation.org/NGR)

## **PANAMA**

Fundacion PRIDE De Panama

## **PHILIPPINES**

Women's Media Circle  
Foundation, Inc.  
[www.womensmedia-manila.org](http://www.womensmedia-manila.org)

## **POLAND**

Foundation For Corporate  
Responsibility  
[www.Fcsr.PL/Fcsr\\_Eng\\_Nasipartnerzy\\_.Html](http://www.Fcsr.PL/Fcsr_Eng_Nasipartnerzy_.Html)

## **SIERRA LEONE**

The Alpha Foundation Of  
Sierra Leone  
[www.alphafoundation.org](http://www.alphafoundation.org)

## **SOUTH AFRICA**

Open Society Foundation For  
South Africa, Newlands  
[www.osf.org.za](http://www.osf.org.za)

Atlantic Philanthropies, South  
Africa Office

Nelson Mandela Foundation  
[www.nelsonmandela.org](http://www.nelsonmandela.org)

Nelson Mandela Children's  
Fund  
[www.nmcf.co.za](http://www.nmcf.co.za)

Starfish  
[www.starfishcharity.org](http://www.starfishcharity.org)

Anglo American  
[www.angloamerican.co.uk](http://www.angloamerican.co.uk)  
Vodacom  
[www.vodacom.co.za](http://www.vodacom.co.za)

South African AIDS  
Foundation  
[www.aids.org.za](http://www.aids.org.za)

Ikhala Trust  
[www.ikhala.org.za](http://www.ikhala.org.za)

Coxswain Social Investment  
Plus  
[www.coxsi.com](http://www.coxsi.com)

Dockda Rural Development  
Agency

Uthungulu Community  
Foundation  
[www.ucf.org.za](http://www.ucf.org.za)

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## **UGANDA**

The African Child Foundation,  
Namansuba-Ndeije Village  
[groups.msn.com/  
africanchildfoundation](http://groups.msn.com/africanchildfoundation)

African Medical And Research  
Foundation (Uganda),  
Kampala  
[www.amref.org](http://www.amref.org)

## **ZAMBIA**

Faith Orphanage Foundation,  
Kitwe  
[www.geocities.com/fofsao/  
homepage](http://www.geocities.com/fofsao/homepage)

## **ZIMBABWE**

Community Foundation  
For The Western Region Of  
Zimbabwe  
[www.westfound.com](http://www.westfound.com)

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## Appendix F

### Further Resources for HIV/AIDS Funders

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#### EUROPEAN HIV/AIDS FUNDERS GROUP WEB SITE

[www.hivaidsfunders.org](http://www.hivaidsfunders.org)

#### **Publications:**

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“What European Funders Can Do To Increase HIV/AIDS Spending: Promoting collaboration to maximize objectives.”

*January 2007.*

[www.efc.be/ftp/public/aids/Proceedings\\_Jan07Mtg.pdf](http://www.efc.be/ftp/public/aids/Proceedings_Jan07Mtg.pdf)

“How European Foundations Can Help the Fight Against HIV/AIDS: A Call to Action.”

*May 2004.*

[www.efc.be/ftp/public/AIDS/0604CallAction.pdf](http://www.efc.be/ftp/public/AIDS/0604CallAction.pdf)

#### FUNDERS CONCERNED ABOUT AIDS WEB SITE (U.S.)

[www.fcaids.org](http://www.fcaids.org)

#### **Publications:**

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“Funder Collaborations Addressing HIV/AIDS: Examples from around the world.”

*August 2008.*

[www.fcaids.org/publications/documents/FCAACollaborationExamples082008.pdf](http://www.fcaids.org/publications/documents/FCAACollaborationExamples082008.pdf)

“Approaches and Considerations in HIV/AIDS Grantmaking Collaborations.”

*August 2008.*

[www.fcaids.org/publications/documents/FCAACollaborationTA082008.pdf](http://www.fcaids.org/publications/documents/FCAACollaborationTA082008.pdf)

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